



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

This form is for institutional investors, investing in the name of a legal entity such as a Company / Fund / Fund of Funds or a Retirement Fund. If you are investing on behalf of a company or trust in our Retail Funds please use our [Old Mutual Unit Trusts Entity Buy Form](#).

IMPORTANT INFORMATION



- 1. Please complete all relevant sections of this application in order to process your investment.** The correctly completed form and supporting documentation can be emailed to GroupUTRCorporates@oldmutual.com.
2. In addition to the details provided for the Authorised Person in Section 2, personal details for each Related Party to this entity can be provided using Annexure C of this form.
3. Your application will be processed once we have received and verified the fully completed form and supporting documentation requested (refer to [Section 8](#) of this document) for your investing Entity, and all its related parties.
4. On completion of step 3, we will send you your Investment Account Number and our Banking details to complete the investment process.

PROCESSING TIMES



The same day's price will be applied to transaction requests submitted by 15h00 (12h30 for all transactions involving money market funds) on any working day, provided that all supporting documents are provided and all FICA requirements* have been met. Transaction requests received after these times will be processed the next available working day, once all requirements have been met, with the same cut-off times applying.

* In line with FICA, Old Mutual Unit Trust Managers (RF) (Pty) Ltd has adopted a risk based approach to establish and verify the identity of individuals or entities it enters into business transactions with. This verification process may require additional documentation. In the event of this, there may be a delay in processing your transaction instruction and in some instances this may result in the same day's price not being applied to instructions submitted by 15h00. The transaction will be applied once all additional verification processes have been completed.

REPURCHASE OF UNITS



Where a repurchase instruction on a particular day or the aggregate amount of the repurchase instructions over a period of 3 business days amounts to more than 5% of the average market value of the portfolio over those days, the Manager may give effect to your repurchase instruction/s (either Rand or unit amount as requested by you) over a period of 7 Business Days at the ruling price on that particular day.

CONTACT DETAILS



Helpline: 0860 234 234
Telephone: +27(0)21 503 1770
Email: unittrusts@oldmutual.com
Website: www.oldmutualinvest.com
Invest Online: <https://www.oldmutualinvest.com/all-products>



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

3. HOW TO INVEST

How to obtain your Client Account Number

- Email your completed application form and supporting documents to GroupUTRCorporates@oldmutual.com.
- Once we have received all your documentation and the verification process is complete, we will email your confirmation letter reflecting our bank account details and your unit trust client account number. Please use your client account number in your reference when making an Electronic Funds Transfer (EFT).
- In order for your investment to be finalised on the same day of submission and to secure the same day's price, please Email proof of payment of the investment amount to GroupUTRCorporates@oldmutual.com by 12:30 for Money Market Fund and 15:00 for all other Funds. Proof of payments received after these cut-off times will be processed the next working day with the same cut-off times applying.

For any further assistance in finalising your investment you may contact our Servicing Team on +27 (0)21 509 7140.

Lump sum investment

We will transfer (EFT) into Old Mutual Unit Trusts' bank account

UNIT TRUST FUND/S SELECTED FOR INVESTMENT

Please [click here](#) to view the full range of Old Mutual Unit Trust funds available to you for investment.

UNIT TRUST FUND NAME	VALUE (R)	DISTRIBUTIONS (✓ Indicate)	
		Pay out*	Reinvest**
	R		

* Should the distribution payment fail and be returned as a result of banking details not being maintained and/or updated by the client, the distribution amount will be automatically reinvested into the fund from which it was paid.

** Should a selection not be made, Distributions will be automatically Reinvested.

4. ENTITY DETAILS

Income verification for Entity:

As per legislation we require that the source of income and source of funds is confirmed for this transaction in order for us to process your investment.

Entity's source of income

Entity source of funds for this transaction:

Company/entity profits Investments Contributions Loans Donation/Gift

Type of assets

Retail Institutional

- **Institutional assets** refer to assets held or managed on behalf of institutional investors, i.e. retirement funds, long-term insurers, collective investment scheme managers and investment managers registered with Exchange Control as institutional investors for exchange control purposes.
- **Retail assets** refer to assets received from individuals and other entities, such as companies and trusts and include retail assets received indirectly through an intermediary, such as a linked investment service provider (LISP), nominee company or an investment manager **not** registered as an institutional investor with Exchange Control.

Entity Industry or Nature of Business:

* **Note: Old Mutual Unit Trusts do not accept nor process investments from Shell Banks.**

Financial/Insurance Professional Services



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

6. CONFIRMATION OF TAX STATUS FOR WITHHOLDING TAX CONTINUED

Declaration in terms of section 64FA(1)(a)(i), 64G(2)(a)(aa) or 64H(2)(a)(aa) of the Act:

I/We (full names in print please), the undersigned, hereby declare that dividends paid to the investor are exempt, or would have been exempt had it not been a distribution of an asset in specie, from the dividends tax in terms of the paragraph of section 64F of the Act indicated above. I/We undertake to inform the Withholding Agent in writing should the circumstances of the investor referred to in the declaration above change.

I/We acknowledge that it is the sole responsibility of the Beneficial Owner to ensure that this declaration is completed timeously and that the information provided is accurate and complete. Old Mutual Unit Trust Managers (RF) (Pty) Ltd will not be liable for any expenses or damages due to non-submission or late submission of the form, or where the document submitted is incorrectly completed or only partially completed. I/We agree that it is the sole responsibility of the Beneficial Owner to comply with all requirements and obligations in relation to DWT as set out in the Act from time to time. I/We certify that I/we am/are duly authorised to sign this declaration on behalf of the Beneficial Owner.

Date

D	D	M	M	Y	Y	Y	Y

Authorised signatory/ies

UNDERTAKING in terms of sections 64FA(1)(a)(ii), 64G(2)(a)(bb) or 64H(2)(a)(bb) of the Act:

I (full names in print please), the undersigned undertake to forthwith inform the Withholding Agent in writing should the circumstances of the beneficial owner referred to in the declaration above change.

Date

D	D	M	M	Y	Y	Y	Y

Signature
(Duly authorised to do so)

Capacity of Signatory:
(if not the beneficial owner)

I confirm that the exemption claimed above applied from:

The date I first invested

OR

From the following date

D	D	M	M	Y	Y	Y	Y

Date

D	D	M	M	Y	Y	Y	Y

Signature
(Duly authorised to do so)

Capacity of Signatory:
(if not the beneficial owner)

7. OLD MUTUAL SHARI'AH-COMPLIANT FUND RANGE (please sign if you are investing in a Shari'ah fund)

I agree that any income deemed to be non-permissible by the Shari'ah Supervisory Board will be paid to the charitable trust elected by the Shari'ah Supervisory Board in line with the principles of Shari'ah and the supplemental deed of the unit trust. I acknowledge that this does not form part of my income and will not reflect on my tax certificate.

Date

D	D	M	M	C	C	Y	Y

Signature of investor



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

8. SUPPORTING DOCUMENT REQUIREMENTS

To comply with FICA requirements, investors must supply the applicable documents listed below before we can process your investment.

For a detailed list reference of **verification requirements** please [click here](#).

INSTITUTIONAL INVESTORS MUST SUBMIT:

- Proof of physical address that is less than three months old, for example, a utility bill
- Identity documents for each member, trustee, or partner, or representative exercising executive control and authorised to enter into a transaction with us.

RETIREMENT FUNDS MUST ALSO SUBMIT:

- Name and address of the legal entity that established the pension fund organization;
- Registered rules of the Fund
- Registration certificate of the Fund

ALL SOUTH AFRICAN AND FOREIGN COMPANIES MUST ALSO SUBMIT:

- Identity documents (or passports) and residential address and contact details for the manager, all authorised representatives and all individuals holding 5% or more of the voting rights at a general meeting
- Official document from foreign regulator witnessing the incorporation, bearing the foreign company's name, number and address
- Proof of authority to act on behalf of the company, for example, a resolution
- Company Register to confirm who holds 5% or more voting rights in the company
- Name, address, and appropriate founding document of any institution that holds 5% or more of the voting rights (For South African companies, this is CoR 15.1 (A-E)).

South African companies created **before 1 May 2011** must also submit:

- Copy of Certificate of Incorporation (CM1)
- Notice of Registered Office and Postal Address (CM22)
- Copy of the Contents of Register of Directors, Auditors & Officers (CM29)

Please also submit a Certificate of Name Change (CM9) if it applies.

South African companies created **after 1 May 2011** must also submit:

- Memorandum of Incorporation (CoR 15.1 (A-E))

Please submit the following notices if they apply:

- Incorporation or Amended CoR 14.1 (for name changes that differ from trade name. The trade name must conform to the Consumer Protection Act (if applicable))
- Notice of Amendment (CoR 15.2)
- Notice of Alteration (CoR 15.3)
- Notice of Translation (CoR 15.4)
- Notice of Location of Company Records (CoR 22)
- Annexure – Directors of External Company (CoR 20.1)
- Notice of Change of Address (CoR 21)
- Notice of Change of Company Directors (CoR 39)
- Notice of Change of Company Auditors and Company Secretary (CoR 44).

9. PROTECTION OF PERSONAL INFORMATION ACT (POPIA)

The Old Mutual Group would like to offer you ongoing financial services and may use your personal information to provide you with information about products or services that may be suitable to meet your financial needs. Please SMS your ID number to 30994 if you would prefer not to receive such information and/or financial services.

Please click [here](#) to read Old Mutual's full Privacy Notice.



10. ENTITY TAX DECLARATION (MANDATORY)

South Africa's financial institutions are obliged to collect (and report on) certain information in terms of:

- (a) The Foreign Account Tax Compliance Act which ultimately seeks to prevent United States (US) taxpayers from avoiding US tax by facilitating the declaration of all income received outside the US.
- (b) Regulations issued to implement The Common Reporting Standards issued by the Organisation for Economic Co-operation and Development for the automatic exchange of certain financial information, on an annual basis, across various participating jurisdictions.

We, as a responsible financial institution, are obliged to comply with this legislation and the information encapsulated in this form enables us to do so.

IMPORTANT NOTES

This section must be completed by the authorised person – investing on behalf of an entity, an entity being a legal person or a legal arrangement such as a trust or partnership. Please note that certain information provided in the main application form is considered part and parcel of this form but is not repeated here.

This section consists of the following:

- (A) Contracting Party Nature, Classification & Tax residency;
- (B) Protection of Personal Information (PPI)
- (C) Controlling Person(s) self-certification;
- (D) Authorised Person information and declaration.

Should any information you provide change at a later stage, please ensure that we are advised of such change(s) promptly. Should you have any questions about how to complete this form, please contact your tax adviser.

Please refer to Annexure B (Explanatory memorandum) for summaries of some of the terms used in the body of this document.

1. NATURE OF ENTITY (MANDATORY)

Please select (✓) the classification that best describes the entity or branch and select (✓) the *Foreign designation if the entity is registered or organised outside of South Africa.

Nature of Entity	South African	*Foreign
Close corporation		
Companies		
· Listed company		
· Public unlisted company		
· Private company		
Funds		
· Retirement fund (in RSA, this would be a pension, provident, preservation pension, preservation provident & retirement annuity)		
· Other funds (medical aid fund, rehabilitation fund, collective investment scheme)		
Government/Provincial Administration/Municipality or any legal entity 100% owned by any of the three mentioned entity types or a combination of the three mentioned entity types		
Other entity types (club, association, informal body, burial society, church, school, stokvel)		
Partnership		
Trust		

If your entity classification is **other entity funds** or not listed above, please specify below:

Is the entity a charitable organisation? Yes No



10. ENTITY TAX DECLARATION (MANDATORY) CONTINUED

2. ENTITY CLASSIFICATION FOR FATCA AND OECD CRS (MANDATORY)

The entity will either be classified as a Non-Financial Entity or a Financial Institution. Please refer to Annexure B for the definitions of these classifications.

Depending on the classification selected, please proceed to complete either 2.1 (Non-Financial entity) or 2.2 (Financial Institution) below.

2.1 NON-FINANCIAL ENTITY

Please complete section 2.1.1 and 2.1.2, and if the entity is an Active NFFE/NFE section 2.1.3.

For purposes of this section note that the most common form of an Active NFFE/NFE is an entity where less than 50 percent of the NFFE's gross income for the preceding calendar year or other appropriate reporting period is passive income and less than 50 percent of the assets held by the entity during the preceding calendar year or other appropriate reporting period are assets that produce or are held for the production of passive income. Other Active NFFE's/NFE's are detailed in Annexure B.

Passive income is often described as income from investment activities rather than operating activities. If the entity is not a Financial Institution or Active NFFE/NFE, it will be a Passive NFFE/NFE.

2.1.1 NON-FINANCIAL ENTITY|FATCA

For FATCA, if the entity is not a Financial Institution, it will be classified as a Non-Financial Foreign Entity unless it is a US Person (which includes a US Specified Person).

Please select (✓) the applicable entity classification below:

Table with 2 columns and 2 rows of classification options for FATCA, including Specified US person, Active NFFE, US person that is not a Specified US person, and Passive NFFE.

2.1.2 NON-FINANCIAL ENTITY|CRS

Please select (✓) the applicable entity classification below:

Table with 2 columns and 2 rows of classification options for CRS, including Active NFE (traded on established securities market) and Active NFE (government entity).

2.1.3 ACTIVE NFFE/NFE (ADDITIONAL INFORMATION)

Please select (✓) the applicable entity classification below, being either a, b or one of c's classifications, if you have answered under FATCA (refer 2.1.1)/CRS (refer 2.1.2) that you are an Active NFFE/NFE.

- a) The Account Holder is a corporation, the stock of which is regularly traded on [input] which is an established securities market; or
b) The Account Holder is a related Entity of [input] a corporation, the stock of which is regularly traded on [input] which is an established securities market; or



10. ENTITY TAX DECLARATION (MANDATORY) CONTINUED

b) The Entity is a **Deemed Compliant Foreign Financial Institution** (as defined in FATCA regulations or the South African IGA). **Please select (✓) the applicable classification:**

- Foreign financial institution with only low value account
- Local foreign financial institution/financial institution with a local client base
- Limited life debt investment entity
- Investment advisers and investment managers
- Non-registering local bank
- Non-reporting member of a participating foreign financial institution group
- Qualified collective investment vehicle
- Qualified credit card issuer
- Restricted fund
- Sponsored, closely held investment vehicle
- Sponsored investment entity or controlled foreign corporation
- Trustee documented trust
- Other – please specify

Where the entity is a **Sponsored Investment Entity, Controlled Foreign Corporation, Sponsored Closely Held Investment Vehicle or a Trustee Documented Trust**, please provide the following details.

Name of sponsor _____

X X X X X X . X X X X X . X X . X X X

Sponsor GIIN number _____

X X X X X X . X X X X X . X X . X X X

Own GIIN number _____

c) **A Financial Institution that is located in a jurisdiction that does not have an IGA with the US, and which (1) has not entered into a FATCA agreement with the IRS (2) which is not a Deemed Compliant Financial Institution and (3) which is not an Exempt Beneficial Owner.**

- The Financial Institution is a Non-Participating Foreign Financial Institution
- The Financial Institution is a Specified US Person
- The Financial Institution is a US person but not a Specified US Person



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

10. ENTITY TAX DECLARATION (MANDATORY) CONTINUED

d) The **Entity is an Exempt Beneficial Owner (EBO)** as defined in the FATCA regulations or the South African or other IGA.

Please select (✓) the applicable classification:

- A South African Retirement Fund (registered in terms of the Pension Funds Act or established by law)
- Any other retirement fund/pension scheme that is an Exempt Beneficial Owner and non-reporting Financial Institution in terms of the FATCA regulations or another country's IGA with the US
- A South African Government entity
- An International Organisation
- The South African Reserve Bank or a foreign central bank of issue
- A Foreign Government, any political subdivision of a foreign government, or any wholly owned agency or instrumentality of any one or more of the foregoing
- Any investment entity wholly owned by one of the above Exempt Beneficial Owners
- Other – please specify

2.2.2 FINANCIAL INSTITUTION|CRS

Please select (✓) the applicable classification:

- The entity is an Investment Entity located in a jurisdiction that is not participating in CRS managed by a Financial Institution. If you have selected this classification, please also complete an Associated and/or Controlling Person Form for each controlling person as defined on the attached form in Annexure A.
- The entity is a Financial Institution under CRS unless above classification applies (this includes Reporting and Non-Reporting Financial Institutions such as a pension scheme, government entities and international organisations.)

3. ENTITY TAX RESIDENCY DETAILS (MANDATORY)

As a financial institution we are obliged to comply with international agreements signed by our government aimed at combatting tax evasion. In terms of these agreements, we are required to collect information regarding where you are resident for tax purposes including the related tax reference numbers. If the entity is a resident for tax purposes in a country other than South Africa, certain aspects of your information will be shared with the South African Revenue Services, who will automatically share this information with the participating countries where required. Please note that tax residency is per country – it is thus possible for an entity to be tax resident in multiple countries.

Please answer the questions that follow and complete your tax reference number(s) in the table below, selecting a YES/NO for each question below. (At a minimum answering whether you are resident for tax purposes in South Africa, the United States of America and in another country.)

NB: The income tax reference number is mandatory where the (*) is indicated.

Country resident in for tax purposes	Yes	No	Please specify country resident in for tax purposes	Income tax reference number (*mandatory)
Are you a resident for tax purposes in South Africa ?			South Africa	*
Are you a citizen and/or resident for tax purposes in the United States of America ?			United States of America	*
Specify other countries:				
Are you a resident for tax purposes in another country ?				*
Are you a resident for tax purposes in another country ?				*
Are you a resident for tax purposes in another country ?				*

*Where the tax reference number is mandatory and you do not have an income tax reference number (TIN), provide a reason based on the descriptions below:

- Reason A** – The country/jurisdiction does not issue TINs to its residents.
- Reason B** – The Account Holder is otherwise unable to obtain a TIN or equivalent number (if you have selected this reason, please provide an explanation below as to why you are unable to obtain a TIN):
.....
.....
- Reason C** – No TIN is required. (Note: Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

11. STATUTORY INFORMATION CONTINUED

Feeder Funds:

A feeder fund is a portfolio that invests all of its capital in a single underlying fund. This underlying fund can be a local, foreign or offshore fund and levy its own charges which may result in a higher fee structure.

Third-Party Named Funds (co-branded):

Old Mutual Unit Trust Managers (RF) (Pty) Ltd is the manager of Adviceworx, Old Mutual Multi-Managers and Public Investment Corporation SOC Limited suites of co-branded funds and retains full legal accountability.

Funds holding foreign assets:

Some funds hold assets in foreign countries and therefore may have risks, in these countries, regarding liquidity, the repatriation of funds, political and macro-economic situations, foreign exchange, tax, settlement and the availability of information.

12. DECLARATION OF AUTHORISED SIGNATORY/IES

Signed by Investor or appointed person acting on behalf of the Investor as completed on Page 3 of this form.

- I declare that the purpose of this contract is to meet my investment objectives, and the proceeds linked thereto will be applied for that purpose.
- I agree to accept the number of units sold to me by virtue of this application and I warrant that I have full power and authority to enter into and conclude this transaction, with the necessary assistance where such assistance is a legal requirement.
- I/we am aware that this product offers no cooling-off rights.
- I/we know that the cost of buying units may include an initial charge plus VAT, depending on the amount invested and whether or not I use an intermediary, and that there are no guarantees on my capital.
- I/we acknowledge that there are further allowable deductions from the unit trust/s (e.g. an annual service fee) that impact on the value of my investment.
- I am satisfied that the facts provided are accurate and complete. I am aware of the unit trust's/unit trusts' objectives, risk factors, the charges and income distributions, as set out in the unit trust fund fact sheet/s (Minimum Disclosure Document).
- I/we acknowledge that Old Mutual Unit Trust Managers (RF) (Pty) Ltd may borrow up to 10% of the portfolio to bridge insufficient liquidity.
- I/we have read and fully understood all the pages of this application form.
- I/we acknowledge that I am responsible for ensuring that my contact details are up to date and in the event of my assets being declared unclaimed, Old Mutual Unit Trust Managers (RF) (Pty) Ltd will take action to trace me. All such costs shall be borne by me and maybe deducted from the value of my investment on an ongoing basis or once I have been located.
- I/we hereby authorise Old Mutual Unit Trust Managers (RF) (Pty) Ltd to debit the account mentioned above with the monthly amount/lump sum specified.
- I/we am aware that once my investment has been processed, Old Mutual Unit Trust Managers (RF) (Pty) Ltd will confirm the EAC to me in writing.
- I/we have read and am aware of the unit trusts' objectives, risk factors, the charges and income distributions, as set out in the unit trust fund fact sheet/s (Minimum Disclosure Document).
- I/we warrant that all the information given in this form, and in the additional documentation specifically requested by Old Mutual Unit Trust Managers (RF) (Pty) Ltd, as well as in any documentation which will be or has been supplied and signed by me in connection with this form, is true and correct and as per my instructions, whether in my handwriting or not.
- I/we undertake to advise Old Mutual Unit Trust Managers (RF) (Pty) Ltd within 30 days should information contained in this form change.
- I/we understand that Old Mutual Unit Trust Managers (RF) (Pty) Ltd may be legally obliged to disclose information in this form and in any other documentation supplied in connection with this contract to the South African Revenue Services and other legal authorities.
- I/we take note that in some instances, income may be reflected as "interest income" but accept that such income is fully Shari'ah compliant and has been approved as such by the Shari'ah Supervisory Board.

Authorised signatory

Date

D	D	M	M	Y	Y	Y	Y

Authorised signatory

Date

D	D	M	M	Y	Y	Y	Y

CONTACT DETAILS

Old Mutual Unit Trust Managers (RF) (Pty) Ltd

Registration no.: 1965/08471/07
 VAT no.: 4230116479
 Mutualpark, Jan Smuts Drive, Pinelands 7405, South Africa
 PO Box 207, Cape Town 8000, South Africa
 Telephone no.: +27(0)21 503 1770
 Helpline: 0860 234 234
 Internet address: www.oldmutualinvest.com
 Email: unittrusts@oldmutual.com

Complaints may be directed to the Client Relationship Manager at the above address. Our complaints process is available via our website www.oldmutualinvest.com or by contacting 0860 234 234.

Compliance Department: +27(0)21 503 1770

Visit www.oldmutualinvest.com for unit trust information, prices and news.

Old Mutual Investment Administrators (Pty) Ltd

Registration no.: 1988/003478/07
 Mutualpark, Jan Smuts Drive, Pinelands 7405, South Africa
 PO Box 5408, Cape Town 8000, South Africa
 Telephone no.: +27(0)21 503 1770
 Compliance Department: +27(0)21 503 1770

Professional indemnity cover and fidelity insurance cover are in place.

Old Mutual Investment Administrators (Pty) Ltd is a third party administration and service provider to Old Mutual Unit Trust Managers (RF) (Pty) Limited and is a licensed financial services provider.



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

ANNEXURE A – CONTROLLING PERSON SELF CERTIFICATION CONTINUED

Please provide details of your identifications, providing identification for each country for which you are a resident for tax purposes. If you are a resident for tax purposes in SA, please provide an identity number and not a passport number, unless you have not been issued with one.

Type of Identification (ID or Passport) Refugee	Country of issue (ID or passport)	ID/Passport number	Issue date	Expiry date of passport

Other State type eg. Social security number Country of citizenship

Country of birth Country of residence

Country of Nationality Nationality start date

D	D	M	M	C	C	Y	Y

3. TAX RESIDENCY DETAILS (MANDATORY)

As a financial institution we are obliged to comply with international agreements signed by our government aimed at combatting tax evasion. In terms of these agreements, we are required to collect information regarding where you are resident for tax purposes including the related tax reference numbers. If you are resident for tax purposes in a country other than South Africa, certain aspects of your information will be reported to SARS who will automatically share this information with the participating countries where required.

Each country has its own rules for whether a person is resident for tax purposes or not. It is possible to be resident for tax purposes in more than one country. Depending on the rules of the country, tax residency may be determined by factors such as where you permanently live, where you were born, or if you live and work in the country for more than half the year. If you are a US citizen or hold a US passport or green card, you will also be considered resident for tax purposes in the US even if you live outside the US, unless you have given up your citizenship.

Please answer the questions that follow and complete your tax reference number(s) in the table below, selecting a YES/NO for each question below. (At a minimum answering whether you are resident for tax purposes in South Africa, the United States of America and in another country.)

NB: The income tax reference number is mandatory where the (*) is indicated.

Country resident in for tax purposes	Yes	No	Please specify country resident in for tax purposes	Income tax reference number (*mandatory)
Are you a resident for tax purposes in South Africa ?			South Africa	*
Are you a citizen and/or resident for tax purposes in the United States of America ?			United States of America	*
Specify other countries:				
Are you a resident for tax purposes in another country ?				*
Are you a resident for tax purposes in another country ?				*
Are you a resident for tax purposes in another country ?				*

* Where the tax reference number is mandatory and you do not have an income tax reference number (TIN), provide a reason based on the descriptions below:

- Reason A** – The country/jurisdiction does not issue TINs to its residents.
- Reason B** – The Account Holder is otherwise unable to obtain a TIN or equivalent number (if you have selected this reason, please provide an explanation below as to why you are unable to obtain a TIN):
.....
.....
- Reason C** – No TIN is required. (Note: Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

ANNEXURE B – EXPLANATORY MEMORANDUM

The following explanatory notes have been compiled based on the U.S. Foreign Account Tax Compliance Act (FATCA) and the OECD Common Reporting Standard (OECD CRS), as implemented in South Africa, via:

- the Inter-Government Agreement (IGA) between the Government of Republic of South Africa and the Government of the United States of America to improve international tax compliance and to implement FATCA.
- the SARS issued Regulations for the implementation of the OECD CRS.

If you have any questions about your organisation's classification, please contact your tax adviser or refer to the following documents:

- the IGA or Regulations for the implementation of the OECD CRS available from the South African Revenue Services website at www.sars.gov.za.
- the Regulations issued by the US Treasury for FATCA.

<p>Active NFFE (FATCA)/Active NFE (CRS)</p>	<p>An "Active NFFE" means any NFFE that meets any of the criteria (a) to (j) below; while an "Active NFE" is any NFE that meets any of the criteria except those marked * below:</p> <ol style="list-style-type: none"> Less than 50 percent of the NFFE's gross income for the preceding calendar year or other appropriate reporting period is passive income and less than 50 percent of the assets held by the NFFE during the preceding calendar year or other appropriate reporting period are assets that produce or are held for the production of passive income; The stock of the NFFE is regularly traded on an established securities market or the NFFE is a Related Entity of an Entity the stock of which is regularly traded on an established securities market; The NFFE is organised in a U.S. Territory and all of the owners of the payee are bona fide residents of that U.S. Territory; The NFFE is a government (other than the U.S. government (FATCA)), a political subdivision of such government (which, for the avoidance of doubt, includes a state, province, county, or municipality), or a public body performing a function of such government or a political subdivision thereof, a government of a U.S. Territory (FATCA), an international organisation, a non-U.S. central bank of issue (for FATCA)/a Central Bank (CRS), or an Entity wholly owned by one or more of the foregoing; Substantially all of the activities of the NFFE/NFE consist of holding (in whole or in part) the outstanding stock of, or providing financing and services to, one or more subsidiaries that engage in trades or businesses other than the business of a Financial Institution, except that an NFFE/NFE shall not qualify for this status if the NFFE/NFE functions (or holds itself out) as an investment fund, such as a private equity fund, venture capital fund, leveraged buyout fund, or any investment vehicle whose purpose is to acquire or fund companies and then hold interests in those companies as capital assets for investment purposes; The NFFE/NFE is not yet operating a business and has no prior operating history, but is investing capital into assets with the intent to operate a business other than that of a Financial Institution, provided that the NFFE/NFE shall not qualify for this exception after the date that is 24 months after the date of the initial organisation of the NFFE/NFE; The NFFE/NFE was not a Financial Institution in the past five years, and is in the process of liquidating its assets or is reorganising with the intent to continue or recommence operations in a business other than that of a Financial Institution; The NFFE/NFE primarily engages in financing and hedging transactions with, or for, Related Entities that are not Financial Institutions, and does not provide financing or hedging services to any Entity that is not a Related Entity, provided that the group of any such Related Entities is primarily engaged in a business other than that of a Financial Institution; The NFFE is an "excepted NFFE" as described in relevant U.S. Treasury Regulations; or The NFFE/NFEE meets all of the following requirements: <ol style="list-style-type: none"> It is established and operated in its jurisdiction of residence exclusively for religious, charitable, scientific, artistic, cultural, athletic, or educational purposes; or it is established and operated in its jurisdiction of residence and it is a professional organisation, business league, chamber of commerce, labor organisation, agricultural or horticultural organisation, civic league or an organisation operated exclusively for the promotion of social welfare; It is exempt from income tax in its jurisdiction of residence; *It has no shareholders or members who have a proprietary or beneficial interest in its income or assets; *The applicable laws of the NFFE's/NFE's jurisdiction of residence or the NFFE's/NFE's formation documents do not permit any income or assets of the NFFE/NFE to be distributed to, or applied for the benefit of, a private person or non-charitable Entity other than pursuant to the conduct of the NFFE's/NFE's charitable activities, or as payment of reasonable compensation for services rendered, or as payment representing the fair market value of property which the NFFE/NFE has purchased; and The applicable laws of the NFFE's/NFE's jurisdiction of residence or the NFFE's/NFE's formation documents require that, upon the NFFE's/NFE's liquidation or dissolution, all of its assets be distributed to a governmental entity or other non-profit organisation, or escheat to the government of the NFFE's/NFE's jurisdiction of residence or any political subdivision thereof.
<p>Depository Institution (CRS and FATCA)</p>	<p>Entities that accept deposits in their normal course of business, such as banks.</p>
<p>Entity</p>	<p>A legal person or a legal arrangement, such as a corporation, organisation, partnership, trust or foundation. This term covers any person other than an individual (i.e. a natural person).</p>
<p>Financial Institution (CRS and FATCA)</p>	<p>Any Entity that holds, as a substantial portion of its business, Financial Assets for the account of others. An Entity holds Financial Assets for the account of others as a substantial portion of its business if the Entity's gross income attributable to the holding of Financial Assets and related financial services equals or exceeds 20 per cent of the Entity's gross income during the shorter of:</p> <ol style="list-style-type: none"> the three year period that ends on 31 December (or the final day of a non-calendar year accounting period (FATCA)/the last day of February (CRS) prior to the Reporting Period in which the determination is being made; or the period during which the Entity has been in existence.
<p>International Organisation</p>	<p>Any international organisation or wholly owned agency or instrumentality thereof. This category includes any intergovernmental organisation (including a supranational organisation):</p> <ol style="list-style-type: none"> that is comprised primarily of non-U.S. governments (FATCA)/that is comprised primarily of governments (CRS); that has in effect a headquarters agreement with South Africa or a non-US government (FATCA)/with the jurisdiction (CRS); and the income of which does not inure to the benefit of private persons.
<p>Investment Entity (CRS)</p>	<p>Any Entity:</p> <ol style="list-style-type: none"> that primarily conducts as a business one or more of the following activities or operations for or on behalf of a customer: <ol style="list-style-type: none"> Trading in money market instruments (cheques, bills, certificates of deposit, derivatives, etc.); foreign exchange; exchange, interest rate and index instruments; transferable securities; or commodity futures trading; Individual and collective portfolio management; or Otherwise investing, administering, or managing Financial Assets or money on behalf of other persons; or The gross income of which is primarily attributable to investing, reinvesting, or trading in Financial Assets, if the Entity is managed by another Entity that is a Depository Institution, a Custodial Institution, a Specified Insurance Company, or an Investment Entity.



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

ANNEXURE B – EXPLANATORY MEMORANDUM CONTINUED

Investment Entity (FATCA)	Any Entity that conducts as a business (or that is managed by a business that conducts as a business) one or more of the following activities or operations for or on behalf of a customer: a) trading in money market instruments (cheques, bills, certificates of deposit, derivatives, etc.); foreign exchange; exchange, interest rate and index instruments; transferable securities; or commodity futures trading; b) individual and collective portfolio management; or c) otherwise investing, administering, or managing funds or money on behalf of other persons.
Non-Financial Entity (NFE) (CRS)	Any Entity that is not a Financial Institution.
Non-Financial Foreign Entity (NFFE) (FATCA)	Any Non-U.S. Entity that is not "a Foreign Financial Institution" as defined in relevant U.S. Treasury Regulations or is an Entity described in the Active NFFE definition below, and also includes any Non-U.S. Entity that is established in South Africa or another Partner Jurisdiction and that is not a Financial Institution.
Passive NFE (CRS) for the purposes of this form	Any NFE that is not an Active NFE.
Passive NFFE (FATCA)	Any NFFE that is not: a) an Active NFFE, or b) a withholding foreign partnership or withholding foreign trust pursuant to relevant U.S. Treasury Regulations.
Related Entity	An Entity is a "Related Entity" of another Entity if either Entity controls the other Entity, or the two Entities are under common control. For this purpose control includes direct or indirect ownership of more than 50% of the vote and value in an Entity.
South African Financial Institution	a) any Financial Institution resident in South Africa, but excluding any branch of such Financial Institution that is located outside South Africa, and b) any branch of a Financial Institution not resident in South Africa, if such branch is located in South Africa.
South African Governmental Entity	The government of South Africa, any political subdivision of South Africa (which, for the avoidance of doubt, includes a state, province, county, or municipality), or any wholly owned agency or instrumentality of South Africa or any one or more of the foregoing (each, a "South African Governmental Entity"). This category is comprised of the integral parts, controlled entities, and political subdivisions of South Africa. a) An integral part of South Africa means any person, organisation, agency, bureau, fund, instrumentality, or other body, however designated, that constitutes a governing authority of South Africa. The net earnings of the governing authority must be credited to its own account or to other accounts of South Africa, with no portion inuring to the benefit of any private person. An integral part does not include any individual who is a sovereign, official, or administrator acting in a private or personal capacity. b) A controlled entity means an Entity that is separate in form from South Africa or that otherwise constitutes a separate juridical entity, provided that: i. The Entity is wholly owned and controlled by one or more South African Governmental Entities directly or through one or more controlled entities; ii. The Entity's net earnings are credited to its own account or to the accounts of one or more South African Governmental Entities, with no portion of its income inuring to the benefit of any private person; and iii. The Entity's assets vest in one or more South African Governmental Entities upon dissolution. c) Income does not inure to the benefit of private persons if such persons are the intended beneficiaries of a governmental program, and the programme activities are performed for the general public with respect to the common welfare or relate to the administration of some phase of government. Notwithstanding the foregoing, however, income is considered to inure to the benefit of private persons if the income is derived from the use of a governmental entity to conduct a commercial business, such as a commercial banking business, that provides financial services to private persons.
Specified Insurance Company (CRS and FATCA)	Insurance Company that issues, or is contractually obligated to make payments with respect to, a Cash Value Insurance Contract or an Annuity Contract, or the holding company of one.
Trustee documented Trust	A Trust established under the laws of South Africa, where: a) the Trustee is a Reporting US Financial Institution, Participating Financial Institution or Reporting Financial Institution in a Model I IGA country, and b) the Trustee "reports all information required to be reported for FATCA purposes in relation to all US Reportable Accounts of the Trust"
U.S. Person	A U.S. Person, other than: a) a corporation whose stock is regularly traded on one or more established securities markets; b) "any corporation that is a member of the same expanded affiliated group, as defined in section 1471(e)(2) of the U.S. Internal Revenue Code, as a corporation described in clause i.; c) the United States or any wholly owned agency or instrumentality thereof; d) any State of the United States, any U.S. Territory, any political subdivision of any of the foregoing, or any wholly owned agency or instrumentality of any one or more of the foregoing; e) any organisation exempt from taxation under section 501(a) of the U.S. Internal Revenue Code or an individual retirement plan as defined in section 7701(a)(37) of the U.S. Internal Revenue Code; f) any bank as defined in section 581 of the U.S. Internal Revenue Code; g) any real estate investment trust as defined in section 856 of the U.S. Internal Revenue Code; h) any regulated investment company as defined in section 851 of the U.S. Internal Revenue Code or any entity registered with the U.S. Securities and Exchange Commission under the Investment Company Act of 1940 (15 U.S.C. 80a-64); i) any common trust fund as defined in section 584(a) of the U.S. Internal Revenue Code; j) any trust that is exempt from tax under section 664(c) of the U.S. Internal Revenue Code or that is described in section 4947(a)(1) of the U.S. Internal Revenue Code; k) a dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any State; l) a broker as defined in section 6045(c) of the U.S. Internal Revenue Code; or any tax-exempt trust under a plan that is described in section 403(b) or section 457(g) of the U.S. Internal Revenue Code.



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

ANNEXURE C – RELATED PARTY INFORMATION FORM CONTINUED

Industry or Nature of Business:

- | | |
|---|--|
| <input type="checkbox"/> Administrative and Support Service | <input type="checkbox"/> Mining/Extraction of precious metals and minerals: Imports/Exports |
| <input type="checkbox"/> Adult Entertainment | <input type="checkbox"/> Motor trade/dealership |
| <input type="checkbox"/> Agriculture, Forestry and Fishing | <input type="checkbox"/> Motor trade/dealership: *High-cash value |
| <input type="checkbox"/> Animal & Conservation | <input type="checkbox"/> Motor trade/dealership: Imports/Exports |
| <input type="checkbox"/> Arms Manufacturers and Dealers | <input type="checkbox"/> Non-Profit Organisation, NGO etc. |
| <input type="checkbox"/> Art Dealer | <input type="checkbox"/> Professional Services |
| <input type="checkbox"/> Art Dealer of *high-value goods | <input type="checkbox"/> Public Sector: Defence and Safety |
| <input type="checkbox"/> Arts, Entertainment and Recreation | <input type="checkbox"/> Public Sector: Procurement, Infrastructure and Administration |
| <input type="checkbox"/> Atomic/Nuclear power generation | <input type="checkbox"/> Real Estate and Property |
| <input type="checkbox"/> Construction and Infrastructure | <input type="checkbox"/> Real Estate: Development, Sales and/or Letting |
| <input type="checkbox"/> Cryptocurrency assets | <input type="checkbox"/> Real Estate: Development, Sales and/or Letting – *High-cash generating |
| <input type="checkbox"/> Education, Healthcare and Social work | <input type="checkbox"/> Red light/Adult Entertainment Industry |
| <input type="checkbox"/> Financial and Insurance | <input type="checkbox"/> Regulated/Registered charities/Non-Profit Organisation/NGO: *High-cash generating |
| <input type="checkbox"/> Gambling Industry (Casino, slot machines, betting) | <input type="checkbox"/> Regulated/Registered charities/NPO/NGO |
| <input type="checkbox"/> Hospitality | <input type="checkbox"/> Science and Laboratories |
| <input type="checkbox"/> Imports/Exports: Agriculture/Forestry and Fishing | <input type="checkbox"/> Transporting, Storage and Logistics (excluding imports/exports) |
| <input type="checkbox"/> Imports/Exports: *High-cash generating | <input type="checkbox"/> Unregulated/Unregistered charities/Non-Profit Organisation/NGO: *High-cash generating |
| <input type="checkbox"/> Imports/Exports: *High-value goods | <input type="checkbox"/> Unregulated/Unregistered charities/NPO/NGO |
| <input type="checkbox"/> Imports/Exports: Other | <input type="checkbox"/> Utilities |
| <input type="checkbox"/> Information Communication and Technology | <input type="checkbox"/> Virtual Asset Service Providers |
| <input type="checkbox"/> Manufacturing (Import/Export) | <input type="checkbox"/> Wholesale and Retail trade |
| <input type="checkbox"/> Manufacturing (Non-Import/Export) | <input type="checkbox"/> Wholesale and Retail trade: *High-cash generating |
| <input type="checkbox"/> Mining/Extraction of precious metals and minerals: Extractive industries | <input type="checkbox"/> Wholesale and Retail trade: *High-value goods |
| <input type="checkbox"/> Mining/Extraction of precious metals and minerals: *High-value goods | <input type="checkbox"/> None (only allowed if retired or unemployed) |

*"High-value goods and High-cash generating" refers to any item within the business valued at R100 000 or more.

Nature of Entity:

- | | |
|---|--|
| <input type="checkbox"/> Close corporation | <input type="checkbox"/> Other funds |
| <input type="checkbox"/> Government/Provincial Administration/Municipality or Government/Provincial Administration/Municipality owned company | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Investment Club | <input type="checkbox"/> Private Company |
| <input type="checkbox"/> Listed company | <input type="checkbox"/> Retirement fund |
| <input type="checkbox"/> Non-Government Organisation (NGO) | <input type="checkbox"/> Special Trust |
| <input type="checkbox"/> Non-Profit Organisation (NPO) | <input type="checkbox"/> Trust |
| <input type="checkbox"/> Other entity types (club, association, informal body, burial society, church, school) | <input type="checkbox"/> Unlisted Public Company |



OLD MUTUAL UNIT TRUSTS INSTITUTIONAL BUYING FORM

ANNEXURE C – RELATED PARTY INFORMATION FORM CONTINUED

3. CONTACT DETAILS OF RELATED PARTY (MANDATORY)

Residential/Physical address

 Postal code
 Country of address

Is the residential address provided a **care of (c/o)* address**? Yes No

* Care of: Select "Yes", if you do not have a residential address of your own and require for your post to be directed to another person.

If "Yes", please provide name of property owner or name of person who holds the rental agreement.

Postal address (if different from above address)

 Postal code
 Country of address

Is the postal address provided a **care of (c/o)* address**? Yes No

* Care of: Select "Yes", if you do not have a postal address of your own and require for your post to be directed to another person.

If "Yes", please provide name of property owner or name of person who holds the rental agreement.

Cellphone
 (Include country dialling code e.g. South Africa +27)
 Alternative Number
 (Include country dialling code e.g. South Africa +27)
 E-mail Address
 Old Mutual Unit Trusts' preferred method of communication is e-mail

4. SIGNATURE (MANDATORY)

I hereby confirm that to the best of my knowledge and belief the information is true, correct, and complete.

Signed at (place) on (date)
 D D M M Y Y Y Y

 Signature of related party

5. DOCUMENTATION REQUIRED

Related Party (Person that is not resident in South Africa)

- Proof of Identification (Valid passport copy. The valid passport expiry date must be recorded)
- Proof of address

Authorised Person (Person acting on behalf of the contracting party)

- Proof of authority to act on behalf of the contracting party
- Green bar-coded identity documents/valid smart card for SA residents or Valid passport copy for foreigners